

If you know anyone interested, please forward to my VP of HR:

Roberta.Brown@us.atlascopco.com

Job description

As General Manager for Atlas Copco Tools & Assembly Systems in Canada, you will have full P&L responsibility.

The successful candidate will be dedicated, able to lead a successful team by strong vision and the capability to achieve results above expectations. As General Manager for the Canadian Customer Center, we are looking for someone with the capability to further develop and grow this advanced and successful business. This position reports to the Regional General Manager of Atlas Copco Tools & Assembly Systems, North America.

Essential duties include, but are not limited to:
Developing and implementing long-term and short-term strategies.
Developing the knowledge and competence to meet current and future needs.
Secure that customer satisfaction and quality is the base for what we do.
Secure our high consolidated profitability long and short term.
Manage national and international key accounts.
Manage competence and people management.

Mission

Profitable growth in all market segments: Motor Vehicle Industry, General Industry and Service. 2011 NIS est \$25MM USD. Growth expectancy - min. 35%.

Experience requirements

A successful background in sales, marketing, sales management, channel management, leadership and acquisitions.
An international profile with proven strong leadership skills.
Experience with major project sales of a complex nature with demanding global customers.
Experience in sales via distribution is required.

Knowledge

Excellent analytical and financial skills
Excellent knowledge of English language

Educational requirements

University degree, MBA, MSC

Personality requirements

Excellent communication and presentation skills
Dynamic person with strong development and leadership skills; pro-active with good interpersonal skills; able to build a strong team and create results.

Country and city description

Mississauga, Ontario, Canada

Company presentation

Atlas Copco Tools & Assembly Systems is the world-leading supplier of industrial power tools, systems and services within the Motor Vehicle Industry (MVI), General Industry (GI), and Service customer segments.